

## **CFCAR notes '07 Hallmark winners**

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ORLANDO - The Central Florida Commercial Association of Realtors (CFCAR) recently hosted its annual Hallmark awards dinner. The evening honored commercial real estate practitioners from CFCAR's 10-county area and their accomplishments in 2007.

At the event, Maury L. Carter was awarded the Wilbur Strickland Lifetime Achievement Award. This award is given to a person considered a founding father of commercial real estate in this area and represents outstanding dedication and support of CFCAR.

Mayor Richard Crotty presented Carter with the Lifetime Achievement Award. In Carter's more than 50 years in Central Florida, he has handled sales of more than 200,000 acres of land worth more than \$1 billion.

Awards were also presented in the following categories:

- 2007 Deal of the Year: Jean Hsu, MSRED of Florida Crown Investment Co. for Agere Systems Site. The \$50 million deal involved the purchase of the largest remaining contiguous piece of infill property in Orange County.

- Overall Top Producers: Jay Ballard of Cushman & Wakefield (top overall winner); Brad Peterson of The Staubach Company; Michael Heidrich of NAI Realvest; Jack Holly of Marcus & Millichap; Nicholas Ledvora of Marcus & Millichap; Nan McCormick of CB Richard Ellis; David Murphy of CB Richard Ellis; Dean Saunders of Coldwell Banker Commerical Saunders Real Estate; Mark Stratman of The Staubach Company; Hal Warren of Park Lake Real Estate Advisors Inc.; and Enon Winkler of Cushman & Wakefield.



- Mortgage Broker of the Year: David Patten, CMB of Commercial Mortgage Advisors.
- Affiliate-Of-The-Year: Dale E. Scott of SIKON Construction Company.
- Community Service Award: Justin Greider of The Staubach Company.
- Rookie-of-the-Year: Nicholas Ledvora of Marcus & Millichap.

Dean Saunders

- Top Rookies by County: Sumter County - Geno Jarquin of Crossman & Company; and Seminole County - Ajay Babbar of Sperry Van Ness.

- Top Producers by County: Flagler County - Jerry Masiello of Watson Realty Corp.; Lake County - Christy Clark of Micki Blackburn Realty; Seminole County - Vincent Wolle of Results Real Estate Partners; Orange County - Jay Ballard of Cushman & Wakefield; Sumter County - CJ Tanner of Crossman & Company; and Volusia County - John Wickert, CCIM, of NAI Realvest.

- Top Land Producers: Dean Saunders of Coldwell Banker Commercial Saunders Real Estate (overall top land); Billy Bishop of Bishop Development; Robert Blackwell of NAI Realvest; Jeff Bornstein of Coldwell Banker Commercial NRT; Benjamin Crosby of Crosby & Associates; Miguel de Arcos of Sperry Van Ness/Paradigm; Trevor Hall Jr. of Colliers Arnold; Kane Morris-Webster of Colliers Arnold; Gloria Spanjers of Coldwell Banker Commercial NRT; and George Viele of NAI Realvest.



Miguel de Arcos

- Top Investment Producers: Jay Ballard of Cushman & Wakefield (overall top investment); Dan Colachicco of Marcus & Millichap; Drew Forness of Crossman & Company; Jack Holly of Marcus & Millichap; Nicholas Ledvora



**Benjamin Crosby** 

of Marcus & Millichap; David Murphy of CB Richard Ellis; Brad Peterson of The Staubach Company; Cynthia Shelton of Colliers Arnold; Mark Stratman of The Staubach Company; Hal Warren of Park Lake Real Estate Advisors Inc.; and Enon Winkler of Cushman & Wakefield.

- Top Retail Producers: Dennis Sargent II, CCIM, of Coldwell Banker Commercial NRT (overall top retail); Jim Coppersmith of NRT; Cornelia Downing-Manfre of Prudential CRES; Drew Forness of Crossman & Company; Geno Jarquin of Crossman & Company; Trevor Hall Jr. of Colliers Arnold; Paul Kiang of GBA Realty LLC; Courtney Potter of Crossman & Company; Scott Renick of Crossman & Company; and Vincent Wolle of Results Real Estate Partners.



Dan Colachicco



George Livingston

- Top Office Producers: Nan McCormick of CB Richard Ellis (overall top office); Larry Barninger of The Staubach Company; Robert Blackwell of NAI Realvest; Jeff Bloom of Coldwell Banker Commercial NRT; Michael Heidrich of NAI Realvest; Tom Kelly of NAI Realvest; Matthew McKeever of Cushman & Wakefield; Richard Solik of Cushman & Wakefield; Mark Stratman of The Staubach Company; and Lee Zerivitz of Bishop Development.

- Top Industrial Producers: David Murphy, SIOR, MAI, CCIM, of CB Richard Ellis (overall top industrial); Christie Alexander of NAI Realvest; Larry Barninger of The Staubach Company; Mike Borling of East Group Property Services of Florida LLC; Michael Heidrich of NAI Realvest; George Livingston NAI Realvest; Lee Morris of Cushman & Wakefield; Susan Ruby of Cushman & Wakefield; Mark Stratman of The Staubach Company; and Vincent Wolle of Results Real Estate Partners.

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