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## Real estate

**Hendricks-Berkadia**, a multifamily investment banking and research company, negotiated the sale of two development sites in Lake County — one in Fruitland Park and another in Eustis. Cole Whitaker, who heads Hendricks-Berkadia in the Southeast, negotiated the sales with senior vice president Hal Warren. The firm represented the seller, **Capstone Res-dev LLC**, in its \$585,000 sale of 86.5 acres on Lake Ella Road in Fruitland Park. The buyer was Daryl M. Carter, a trustee of the **Lake Ella Road Land Trust**. The firm also represented the seller, PNC Banks N.A., in its \$475,000 sale of nine finished residential home sites at the Wandering Ponds development on State Road 44 in Eustis.